HANGAR THEATRE 2020 ANNUAL REPORT





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2020 ANNUAL AWARDS

Each year, the Hangar recognizes outstanding individuals for their commitment to the Theatre through the following awards:

AGDA OSBORN AWARD for exemplary service and commitment to the Hangar Theatre characteristic of Mrs. Osborn.

Presented to Equity, Diversity, Inclusion, and Accessibility Committee members: **Davina Desnoes**, **Robert Edwards**, **Jacob Ettkin**, **Nancy Malina**, **Miles Gutierrez Riley**, **Marcus Terry**, **Talia Thiesfield**, and **Victoria Whooper** for sharing their time, knowledge, and guidance in the process of moving the Hangar towards an artistic landscape with greater representation and equity, in all respects.

TOM NIEDERKORN AWARD for extraordinary contributions to artistic and educational programming at the Hangar Theatre.

Presented to **Chrissy Guest** and **Griffin Schultz** for providing support and expertise towards creating visually engaging on-screen experiences for the Hangar's first-ever virtual season of online presentations. **ERIN ALJOE SCHLATHER INSPIRATION AWARD** for a young person who has made a remarkable contribution to the life of the Hangar Theatre and has sparked the contributions of others.

Presented to **Luciana Parr** for her wonderful energy, creativity, and grace in the Hangar's Next Generation School of Theatre classes, both in person and virtual.

CAMILLA SCHADE TEACHING ARTIST AWARD for a

Hangar Theatre educator who has demonstrated a positive impact on the lives of students and who embodies the highest standards of the profession, in memory of gifted actor, director, teacher, and playwright Camilla Schade.

Presented to **Noah Elman** and **Elizabeth Seldin**, who dove into the world of virtual theatre classes just two weeks into the pandemic, and then continued to lead a variety of classes throughout the year with consistent quality and enthusiasm.



MISSION AND VISION



Mission

The Hangar Theatre creates and presents performances of exceptional quality in New York's Finger Lakes region while training the next generation of theatre artists. We inspire our community with work and classes that enrich, entertain, and enlighten. We believe in the power of theatre to transform lives.

Vision

The Hangar Theatre is an artistic home that nurtures a lifelong love of the performing arts.

Gratitude Generosity Equality Inclusion Diversity Quality Integrity

THEATRE LEADERSHIP Letter from the Artistic and Managing Directors



Shirley Serotsky (she/her) Artistic Director



The striking photo you see on the cover of this report captured the Hangar's participation in the #RedAlertRESTART campaign— on September 1, 2020, the Hangar lit the exterior of the theatre in red in solidarity with thousands of other live event venues across the nation, including local venues the Kitchen Theatre, the State Theatre, the Rev, and The Cherry Artspace. The goal of this movement was to raise public and media awareness in support of the live events sector, which has been significantly impacted by the effects of COVID-19.

Needless to say, 2020 was a challenging year. As the world of theatre was impacted by COVID-19 and a global call for racial justice, we found ourselves faced with the reality that the Hangar Theatre would not be able to conduct business as usual, on or off stage. From the moment we knew a programming pivot was inevitable, our staff and board worked closely together to revise budget and production scenarios; our artistic and education programs quickly transitioned to virtual offerings; and we assembled a committee on Equity, Diversity, Inclusion, and Accessibility to embrace the movement for greater equity and representation throughout the theatre industry.

We are very proud to be a part of the creative community at the Hangar, which encompasses so many talented artists and innovative theatre professionals from around the country. What makes being part of the Hangar family so exciting, however, is its deep roots in the community and the many opportunities we have to build meaningful connections through the art of theatre.

As we begin a new year and look forward to this coming season, we are strengthening our ties to local organizations and businesses, and seeking out new collaborative partnerships to deliver the highest quality programming possible. We are re-evaluating traditional ways of doing things, rethinking and redesigning systems and policies through the lenses of anti-racism, equity, inclusion, and accessibility so that everyone who comes to the theatre– patrons, students, volunteers, visitors, artists, staff and board members– have a truly exceptional experience. We want you to feel and know that you are welcome in this space. As part of that effort we are thrilled to announce that as of March 2021, the Hangar Theatre is poised to launch a strategic planning process that will chart our vision into the next five years leading up to our 50th year anniversary of inspiring and delighting the Ithaca community! We invite you to join us in that process as details about how to get involved become available.

Thank you for your continued support of the Hangar Theatre.

Shirley Serotsky and R.J. Lavine

Shing Sents Philo

Hangar Theatre 2020 Board of Trustees

President Kristen Burt, 2021-22 Jessica Casey, 2019-20

Vice President Stephen Kimball, 2021-22 Kristen Burt, 2019-20

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*Thank you to those who completed Board service in 2020

**Deceased

Staff

Artistic Director Shirley Serotsky

Managing Director R.J. Lavine

Production Manager Adam Zonder

Associate Artistic Director and Education Director 2019-2020 Shirley Serotsky

Operations Manager Denise McEnerney

Marketing Director Thena Lindhorst

Development Director Stephanie Waite

Audience Services Manager Alexa Allmann

Photography and Graphic Design Rachel Philipson

Artistic Fellow and EDIA Consultant Jacob Ettkin

Volunteer Mary Jane McKinven

A special thank you to *Michael Barakiva* (Artistic Director 2016-2020) and *MaryBeth Bunge* (Managing Director 2017-2020) for their dedication and leadership in bringing theatre to the Ithaca community.

ACCOMPLISHMENTS

| PRODUCED: | | PROVIDED: | | |
|---|--|--|---|--|
| 5 VIRTUAL MAINSTAGE PRESENTATIONS (our first-ever virtual season!) | 3 VIRTUAL "HANGAR OFF SEASON" PRESENTATIONS 2 | 2 VIRTUAL LAB COMPANY sessions for over 30 young emerging artists | 35 VIRTUAL NEXT GENERATION School of Theatre spring & summer classes to over 128 students | \$11,525 in scholarship funds to artists engaging in the Next Gen and Hangar Lab programs. |
| FREE VIRTUAL KIDDSTUFF PRODUCTIONS | FREE VIRTUAL WEDGE PRODUCTIONS | 1 NEW FREE | 150 JOBS | AND: 11% |
| VIRTUAL FUNDRA \$15,000 for the Han education | ngar's artistic and | YOUTUBE SERIES: In Good Spirits With Adam Zonder | to theatre artists and educators | EXCEEDED ANNUAL FUNDRAISING GOAL BY 11% |

"

Concert halls, independent movie theatres, and performing arts venues like the **Hangar Theatre in Ithaca** are the beating heart of New York's cultural life and a driving force in the Upstate economy...the previous COVID package that I helped negotiate prioritizes the venues and everyone who supports them as the critical cultural hubs that they are. The dedicated federal assistance through the Save Our Stages Act ensures that when it is safe to do so, we can gather again for comedy, music, theater, and movies at these wonderful cultural institutions. The show must go on, and I will continue to fight to make sure that Upstate theatres like those in Ithaca receive the help they need to keep the lights on and curtain from closing."

> Senate Majority Leader Chuck Schumer

Photo: Sarah Silbiger/Bloomberg via Getty Images

2020 HANGAR THEATRE COMPANY PRODUCTIONS Partners in Flight Partner in the Arts **ITHACA** Cayuga COLLEGE RADIO GROI

Mainstage

ıl streaming event day, May 23 @ 7:30 PM EST The Skin of Our Teeth

By Thornton Wilder Directed by Michael Barakiva





Premier Sponsor

May 23, 2020.



Uncommon Excerpts And Others: The Wendy Chronicles. Directed by Michael Barakiva and Shirley Serotsky. June 20, 2020

Premier Sponsor



Queens Girl in The World by Caleen Sinnette Jennings. Directed by Godfrey L. Simmons, Jr. July 11, 2020.

Premier Sponsor

Shelley & Ron Cooper

Honk Your Horn: Celebrate! Musical! Theatre! Directed by Michael Barakiva & Gerry McIntyre with Musical Direction by Danny Lincoln. July 25, 2020.



Virtual streaming event Saturday, June 20 @ 7:30 PM EST UNCOMMON EXCERPTS AND OTHERS:





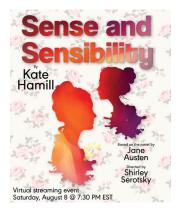








Mainstage + "Hangar Off Season"

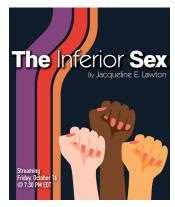




Sense and Sensibility by Kate Hamill. Directed by Shirley Serotsky. August 8, 2020.

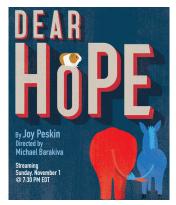
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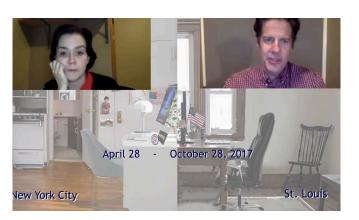
TOMPKINS Trust Company | Insurance Agencies Financial Advisors





The Inferior Sex by Jacqueline E. Lawton. Directed by Cynthia Henderson. October 16, 2020.





Dear Hope by Joy Peskin. Directed by Michael Barakiva. November 1, 2020.





Seasonal Story Jam & Hootenanny featuring The Burns Sisters. December 18-27, 2020.

Premier Sponsor

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KIDDSTUFF Series Sponsors:

GUTHRIE





Mario and the Dancing Princesses by The Brothers Grimm. Adapted by Rachel Lampert. June 13, 2020.

Premier Sponsor





The Emperor's New Clothes by Hans Christian Anderson. Adapted by Saviana Stanescu. June 20, 2020.



Shayla the Great and the Magic Paintbrush Chinese folk tale adapted by a.k.payne. July 18, 2020.

Premier Sponsor





The Velveteen Rabbit Adapted by Maya June Dwyer, Anna Evtushenko, Monica Jimenez, Ana Radulescu, and Bridget Grace Sheaff from the story by Margery Williams. July 25, 2020.

Premier Sponsor





The Wedge, which featured The Lab Company and was led by teaching artists, produced provocative and cutting-edge free virtual theatre.

This Is On Fire Inspired by Chekhov's Three Sisters. Directed by Amanda McRaven. June 27, 2020. HOUSEWORK Devised by the 2020 Hangar Theatre Lab Company. Directed by Sanaz Ghajar August 1, 2020.

2020 SPONSORS

The Hangar Theatre is grateful to our 2020 sponsors and grantors and the extraordinary contributions they make. We thank the following businesses, individuals, foundations and government agencies who make it possible for us to produce high-quality theatre and educational programs that are accessible for the entire community.

Partners in Flight CFCU Community Credit Union Cayuga Radio Group

Partner in the Arts Ithaca College

Partner in Education Cornell University

Associate Partner in Education BorgWarner

Mainstage Premier

CSP Management Shelley & Ron Cooper Tompkins Trust Company Travis Hyde

Media

Finger Lakes Radio Group Ithaca Times The Ithaca Voice Vizella Media What's Hot

Supporting

Diane's Downtown Automotive HOLT Architects Insero & Co. Miller Mayer P.W. Wood & Dryden Mutual Insurance Rachel Philipson Photography & Design Sheldrake Point Winery Taitem Engineering T.G. Miller

KIDDSTUFF Series Producing

Guthrie Ithaca Child Wegmans

KIDDSTUFF Presenting Buttermilk Falls Pediatrics Northeast Pediatrics Parkitects, Inc.

(Pay) What You Will Ithaca Bakery Schlather, Stumbar, Parks & Salk

Next Generation School of Theatre Therm, Inc. Visions Federal Credit Union

Event

Tompkins Trust Company

2020 INSTITUTIONAL SUPPORTERS

Government

City of Ithaca New York State Council on the Arts Tompkins County Tourism Program

Foundations

Park Foundation The Shubert Foundation

HANGAR FAMILY OF SUPPORTERS

We would like to acknowledge the generous individuals who made gifts in support of the Hangar's mission last year. Your steadfast, year-round commitment to quality theatre arts and education has lifted the Hangar into new, exciting territory and continues to propel the organization forward. Thank you for choosing to strengthen our community through the Hangar Theatre and for inspiring us every day of the year.

DIRECTOR'S CIRCLE

Angels \$10,000 +

Anonymous Jessica Casey Dale & Gayle Flinn

Investors \$5,000-\$9,999

John & Elaine M. Alexander Richard Boisvert & Joanne Beck Greg Bostwick & Julia Bonney Mattison & Kristen Burt Steve & Diane Lauzun

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Anonymous (2) Anonymous Barney & Linda Beins Jim & Terry Byrnes Shelley & Ron Cooper Roy & Fran Dexheimer Katie Forker Cathy Intemann Debbie Kamarck Susan J. Kaplan Nancy & Joel Malina Elisabeth Mueller Dana & Anne Mueller Paula Mueller Carolyn W. Sampson Margaret Shackell & Glen Dowell James & **Constance Wells** Stephen & Amy Yale-Loehr Joel & Cathy Zumoff

Associates \$750-\$1,499

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Members \$250-\$749

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Matching Gifts

Corning Incorporated Eaton Corporation

Tributes

In memory of Claudia McGee Sharon McGee & JinSoo Kim

In memory of Ayrton Johnson The George Johnson Family MaryBeth McCaw Lori Sebastian

In memory of Ayrton Johnson & Tom Niederkorn Greg Bostwick & Julia Bonney

In memory of Betty Mueller Donald Morrison

In memory of Robert Mueller Paula Mueller

In memory of our beloved and incomparable aunt and uncle, Betty and Bob Mueller The Fox & Hartin Fund

In memory of Tom Neiderkorn **Beverly Baker** J. Robert Barlow Mary Berens & Paul Feeny Susannah Berryman Kerry Boisvert Jeffrey Brown Joel Brown Jim & Terry Byrnes Andrea Fleck Clardy & Jon Clardv Caroline & Ed Cope Ann & John Costello Cathy Darrow Roy & Fran Dexheimer Maralyn W. Fleming Katie Forker David Feldshuh & Martha Frommelt Roald & Eva Hoffmann Jean Jagendorf Joan E. Johnston Susan J. Kaplan Michael Lane Fred & **Tibby McLafferty**

Jean & Daniel McPheeters Kevin Moriarty Dana & Anne Mueller Mrs. Elisabeth Mueller Terry Nicholetti Hannah & Bron Robinson Carolyn W. Sampson Arlene & Howard Schenker Raymond M. & M. Kathy Schlather Maraaret Shackell & Glen Dowell Barbara Shew Jerry Smith & Sue Starrett Kenneth & Christine Westbrook

To recognize the founding efforts of Tom Niederkorn Richard & Lisa Farr Family

In memory of Professor John Reps Richard & Carol Booth

In tribute of Michael Barakiva Greg Bostwick & Julia Bonney

In honor of MaryBeth Bunge Susan J. Kaplan Susan Schattschneider

In honor of Lisa Bushlow Helen Hemmer

In honor of Lisa Bushlow Fund Shelley Semmler

In honor of Tatiana Copp Susan D. Nitschke

In honor of my brother, Ed Intemann Cathy Intemann

In honor of Janet Lowe Christopher Lowe & Sarah Marcham In honor of Nancy & Joel Malina David Feldshuh & Martha Frommelt

In honor of MJ McKinven Mary Berens & Paul Feeny

In honor of Joy Peskin's Dear Hope Emily Heddleson

In honor of Deb Schmidle Katherine Chiang

In honor of Paula Sidle Charles & Nancy Trautmann

In honor of All the Serotskys... Aaron Serotsky

In honor of Adam Zonder's 25 years at the Hangar Theatre...thanks for the memories! MaryBeth Bunge

In honor of the dedicated Hangar Staff Nichole Gantshar

The donation levels in this list reflect contributions to the Hangar's Annual Fund, Lisa Bushlow Education Fund, the Next Generation Scholarship Fund, in-kind donations, and donations made in tribute and memoriam. If we have made any errors or omissions in this list, please accept our apologies and bring it to our attention so that we may express our gratitude and correct our records. Please contact our Development department by calling 607.273.8588 or by emailing development@ hangartheatre.org.

Commitment to Anti-Racist/ Anti-Oppressive Practices

The Hangar Theatre Company believes we must examine our participation in upholding the structure of white supremacy, which throughout history has centered and prioritized the lives and stories of white and white passing individuals. We acknowledge the pain our complicity may have caused, and are dedicating time and thought to learning about the history and pervasiveness of systemic racism and the racist and exclusionary practices in our industry.

We have created an Equity, Diversity, Inclusion and Accessibility Committee comprised of staff, board and affiliate artists, with a majority BIPoC membership, to work towards creating a long-term plan of actionable items dedicated to how the Hangar can dismantle notions and practices of white supremacy culture within our organization.

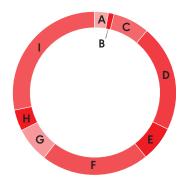
We will:

- Develop and produce more BIPoC writers, with the goal of at least 50% representation, across Hangar stages, by 2023. These projects will not be relegated to narratives that perpetuate victimization, but rather stories that dramatize a rich, full, life experience.
- Establish and compensate a group of invested BIPoC artistic advisors to help expand and diversify the conversations and decision-making process surrounding artistic programming.
- Increase representation from BIPoC theatre-makers to 50% on all creative teams (combined cast, design, and creative) for all Hangar productions; and will continue pursuing diversity in representation on all production teams.
- Continue to hold weekly mandatory staff meetings dedicated to identifying and dismantling white supremacy culture in the workplace, classroom, rehearsal room, and performance spaces; this will include anti-racism/anti-oppression training for all full-time employees.
- Hire more BIPoC educators and teaching artists in all Hangar Education programming streams (NextGen, Lab Company, and Hangar School Residencies) with a goal of 50% BIPoC representation by 2023.

- Dedicate a yearly paid fellowship in the area of theatre management/administration to an earlycareer BIPoC theatre administrator.
- Designate two fully-funded tracks each summer in our pre-professional training program, the Hangar Lab Company, for emerging BIPoC artists; we will strive to create a truly diverse ensemble so that BIPoC artists don't feel tokenized, and are able to spend their time learning and creating.
- Dedicate weekly rehearsal time for company members to share their thoughts about how they feel the process is going, especially as it relates to dismantling the systems of white supremacy. We will also institute a system for artists to share thoughts and concerns anonymously.
- Make our space available, at cost (yielding no profit to the Hangar) to individuals and non-profit organizations to produce events in support of antiracism.
- Use our social media presence to promote Ithacaarea BIPoC owned-and-operated businesses and organizations.

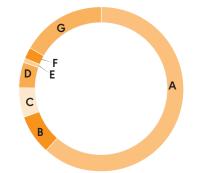
CENTER FOR THE ARTS AT ITHACA, INC., D.B.A. HANGAR THEATRE FINANCIAL SUMMARY 2020

operating revenue



- A Advertising, Concessions & Misc. 3[%]
 B Community Rentals 1[%]
 C Education Programs 7[%]
 D Performances & Events 21[%]
 E Restricted Donations 7[%]
 F Corporate Support 21[%]
 G State & County Support 7[%]
- G State & County Support
- H Private & Community Foundations 4%
- I Individuals & Fundraising Events 28%

operating expenses



| Α | Personnel* | 63% |
|---|-----------------------------------|-----|
| В | Insurance | 8% |
| С | Facilities Expenses & Maintenance | 6% |
| D | Production | 5% |
| Ε | Fundraising | 1% |
| F | Advertising, Marketing | |
| | & Communications | 2% |
| G | Administrative & Bank Expenses | 17% |
| | | |

Due to rounding, total percentage does not equal 100

Many aspects of the Hangar's finances were transformed by COVID-19. The Hangar's subscription campaign for the summer 2020 season was well underway by the time of the COVID-19 outbreak and subsequent shutdown in March 2020. When the decision to move to a virtual summer season was made in April 2020, 79% of subscribers opted to apply their subscriptions to the virtual season, and the Hangar gained an additional \$12K from new patrons who subscribed to the virtual season.

Due to the pared-down scale of virtual programming, the earned income from single ticket sales, education programs, and advertising was significantly reduced for the virtual season and we were unable to gain revenue from concessions or from space rentals after mid-March.

The Hangar's corporate sponsors were understanding of the unpredictable situation, which meant the Hangar was able to maintain its sponsorship revenue with no refunds or rollovers. Donors continued to support the Hangar as well, with many making more than one gift throughout the year.

While income was steady, the Hangar took measures to ensure that operating expenses remained low. Steps that were taken to reduce costs in 2020 included a 75% reduction in staff salary for 30 weeks from April through October and reduced rent for the administrative office space. The office lease expired in March 2020, and since the staff was working from home at that time due to New York State guidelines, the Hangar did not renew its office space lease or enter into a new lease.

Production expenses including housing for out-of-town artists were significantly reduced or eliminated by producing a virtual season.



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